

Generate KiwiSaver Scheme

Annual Report

FOR THE PERIOD ENDED 31 MARCH 2025

Dame Lisa Carrington and Finn Butcher,
Gold Medallists & Generate Ambassadors



Generate

Your Generate KiwiSaver Scheme Year in review

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Highlights

With the continuation of strong long-term returns and another year of award-winning service, we're proud to be the KiwiSaver provider for more than 160,000 Kiwis.

More strong long-term performance

It's been another year of strong long-term performance for our members, exemplified by our strong results in the Morningstar KiwiSaver Report to 31 March 2025¹.

- The **Generate Focused Growth Fund ranked 3rd** for 10-year returns in the Aggressive category with a 9.1% p.a. return after fees¹.
- The **Generate Growth Fund ranked 3rd** for 10-year returns in the Growth category with a 8.3% p.a. return after fees¹.
- The **Generate Moderate Fund ranked 1st** for 10-year returns in the Moderate category, with a 5.5% p.a. return after fees¹.

We believe these KiwiSaver results validate our ethos and commitment to investing for the long-term and empowering Kiwis to make smart decisions regarding their KiwiSaver savings.

Our newer funds, including those launched in 2022 and 2025, are still building their long-term performance histories. However, their early results have been encouraging and short-term performance is available on our website: generatekiwisaver.co.nz/kiwisaver/performance/

Note: When comparing fund performance, Generate recommends looking at long-term performance after fees, where possible. Past performance does not guarantee future performance.



Awards 2025
Finalist

Recognition for Performance and Service

We're proud to be recognised not only for the returns we deliver but for the strength of our overall service offering as a KiwiSaver provider. In the 2025 Consumer NZ KiwiSaver survey, Generate was the highest-ranked provider, with 80% of customers reporting high levels of overall satisfaction – significantly ahead of the industry average. This result earned us the Consumer NZ People's Choice Award in May 2025 for KiwiSaver for the fourth consecutive year.

We also won Highly Commended in the June 2025 Reader's Digest Trusted Brands Awards, which is our third time receiving this honour.

And in recognition of our strong long-term performance, we were named finalists in two of the industry's most respected awards: INFINZ Diversified Growth Fund Manager of the Year in May 2025 and Morningstar Fund Manager of the Year (KiwiSaver category).

These acknowledgements reflect the dedication of our team, not only to delivering expert service, but to consistently delivering strong, long-term results for our members.

View our advertising disclosures here generatewealth.co.nz/advertising-disclosures/

¹ Source: Morningstar KiwiSaver Survey March Quarter End 2025. The Generate Moderate Fund ranked 1st out of 14 NZ Multi Sector Moderate Category Funds for 10 year returns, the Generate Growth Fund ranked 3rd out of 14 NZ Multi Sector Growth Category Funds for 10 year returns and the Generate Focused Growth Fund returns ranked 3rd out of 8 NZ Multi Sector Aggressive Category Funds for 10 year returns to 31/03/2025. © 2025 Morningstar. All Rights Reserved. The information contained herein: (1) is proprietary to Morningstar and/or its affiliates or content providers; (2) may not be copied, adapted or distributed; (3) is not warranted to be accurate, complete or timely.

Morningstar KiwiSaver Survey March 2025. After fees returns do not take into consideration member fees paid in dollars. Generate charges \$36p.a. per member.

Please see generatewealth.co.nz/advertising-disclosures/ for Morningstar disclosures.

Click here to see the Morningstar Report morningstar.com.au/funds/kiwisaver-survey-march-quarter-2025

Past performance is not a reliable indicator of future performance.



Recognition for responsible investing

We continue to work actively with partners for a more sustainable future and are proud of the industry recognition we've received for our community and environmental impact investments.

Generate was awarded Highly Commended in the Best Ethical KiwiSaver Provider' category at Mindful Money's 5th Annual Ethical & Impact Investment Awards in June 2025.

And a number of our Generate's funds remain recognised as 'Mindful Funds' by Mindful Money for another year.

The Mindful Fund badge is awarded to responsible investment funds that meet Mindful Money's criteria for avoiding harm, practicing stewardship, and supporting sustainable companies.

See mindfulmoney.nz for more details.

For further details on our approach to responsible investment download our Responsible Investment Policy at generatekiwisaver.co.nz/responsible-investing



**SPIRIT OF
ADVENTURE
TRUST**

TE WAKA HIRINGA TANGATA

Celebrating our charity partners

In the year ending 31 March 2025, Generate's parent company continued its support for two of our long-standing charity partners: Live Ocean Foundation and the Spirit of Adventure Trust.

As part of our commitment to ocean conservation, a \$75,000 donation was made to Live Ocean to help fund their ongoing efforts to protect and restore New Zealand's marine environment.

We also continued our partnership with the Spirit of Adventure Trust, supporting their mission to empower young New Zealanders to develop the skills, confidence, and resilience they need to thrive. As part of this support, four young Kiwis were sponsored to take part in one of the Trust's transformative youth development voyages in September 2024 and January 2025 – a meaningful extension of our purpose to help Kiwis set and achieve long-term goals.

Kiwis taking care of Kiwis

As New Zealand owned and operated KiwiSaver specialists we're passionate about empowering Kiwis to make smart savings decisions that will help them be better off in the future. We know expert advice adds long-term value to your savings, which is why we're proud that over 90% of our 160,000+ members spoke to or were given the opportunity to speak to an adviser before joining the Generate KiwiSaver Scheme.

Make the most of your KiwiSaver investment

Choose the right fund to help you reach your goals

The difference in returns between a conservative fund and a growth fund over a lifetime can be hundreds of thousands of dollars. Things change in life so it's important to regularly check that you are in the right fund based on your appetite for risk and investment timeframe. Use our online retirement savings calculator and our fund selector tool or contact your adviser to see if you're making the most of your KiwiSaver account.

generatewealth.co.nz/kiwisaver/tools-and-calculators/

Look forward to more at retirement, by increasing your contributions now

Once you have made the right fund choice the next best way to grow your KiwiSaver account is to increase your contribution rate. The difference between 3%, 4%, 6%, 8% or 10% may seem small, but thanks to compounding returns overtime these extra contributions can really add up! If you can afford it, you should consider increasing your contributions. See our website for more details or speak with your adviser.

Make sure you qualify for the Government contribution every year

If you're eligible, the Government will add 25 cents for every dollar you contribute to your KiwiSaver account up to \$260.72 a year. To receive the full amount, you'll need to contribute \$1,042.86 through employee or voluntary contributions (employer contributions and Aussie super transfers don't count). Even if you're not working, you can still qualify – set up a direct debit so you don't miss out on this benefit next year.

Note: The Government contribution was previously \$521.43 but changed on 1 July 2025.

Track and manage your KiwiSaver investment with the Generate app

It's easy to track and manage your Generate investments with the new Generate app, available on iOS or Android.

Download the app to:

- Quickly see your account balance
- View your transaction history and investment returns
- Download your annual statements
- Manage your Generate KiwiSaver investment

You can also log in to your Generate account via our website.

Bring your Aussie Super back to New Zealand

If you've worked in Australia anytime within the last 20 years, you may want to consider transferring your Aussie Super to your KiwiSaver account. Keeping everything together can make things easier to keep track of, and easier to access when you reach retirement. We don't charge any additional fees for this service, but there are some conditions worth understanding before making the switch. If you're interested, give us a call – we're here to help.

If you would like help with your KiwiSaver account, you can contact us at info@generatekiwisaver.co.nz or 0800 855 322.

Details of the Scheme

The Generate KiwiSaver Scheme (the “Scheme”) comprises nine KiwiSaver Funds and two age-related investment strategies, that automatically select and update your investment Fund/s as you get older.

The Generate KiwiSaver Scheme Funds include a:

- CashPlus Fund (formerly called the Defensive Fund)
- Conservative Fund
- Moderate Fund
- Balanced Fund
- Growth Fund
- Focused Growth Fund
- Australasian Fund¹
- Thematic Fund¹
- Global Fund¹

The age-related investment strategies are:

- Stepping Stones
- Stepping Stones Growth.

This annual report for the Scheme covers the period 1 April 2024 - 31 March 2025.

The Scheme is a registered KiwiSaver scheme.

The Manager of the Scheme is Generate Investment Management Limited (“Generate”), who is also the investment manager of the Scheme.

For more information about our investment team, investment philosophy and historical investment returns please refer to our website generatekiwisaver.co.nz

The Supervisor of the Scheme is Public Trust (the “Supervisor”).

The current product disclosure statement for the Scheme is dated 30 April 2025 and is open for applications and available at generatekiwisaver.co.nz

The 30 June 2025 quarterly fund updates for each Fund is currently available at generatekiwisaver.co.nz

The latest financial statements and auditor’s report for the scheme for the financial year 1 April 2024 - 31 March 2025 were registered under the Financial Markets Conduct Act 2013 on 22 July 2025.

¹ These funds launched on 30 April 2025. Further details can be found in the current Generate KiwiSaver Scheme Product Disclosure Statement.

Information on contributions and Scheme participants

For the Year Ended 31 March 2025

Membership Summary

The table below sets out the changes in membership of the Scheme during the year.

| MEMBERSHIP SUMMARY | Number of Members | Funds Under Management (\$) |
|--|----------------------------|-----------------------------|
| Total members as at 1 April 2024 | 141,553 ¹ | \$5,295,778,535 |
| ADD | | |
| New members to KiwiSaver | 4,364 | |
| Transferring from other KiwiSaver schemes | 23,653 | |
| Transferring from Australian Superannuation schemes ² | 9 | |
| Transferring from other retirement schemes | 6 | |
| LESS | | |
| Retirement | 569 | |
| Death | 148 | |
| Transferring to an Australian Superannuation scheme | 499 | |
| Transfer out to other KiwiSaver schemes | 3,633 | |
| Other exits | 393 | |
| Members as at 31 March 2025 | 164,343³ | \$6,585,249,986 |

¹ The number of members is made up of 103,238 contributing members and 38,315 non-contributing members

² This number represents members that have had an Australian Transfer In and have joined the Scheme during the period 1/4/2024-31/3/2025.

³ The number of members at the end of the year comprises 118,888 contributing members and 45,455 non-contributing members.

Contributions Summary

The table below sets out the contributions made to the Scheme during the year.

| CONTRIBUTION SOURCE | Number of Members | Amount (\$) |
|---|-------------------|---------------|
| Member contributions | 120,124 | \$349,321,533 |
| Employer contributions | 118,631 | \$185,639,713 |
| Crown contributions | 133,526 | \$54,297,981 |
| Lump sum contributions | 21,711 | \$56,536,111 |
| Other voluntary contributions | 1,650 | \$2,604,356 |
| Transfers from other retirement schemes | 23 | \$1,724,326 |
| Transfers in from other KiwiSaver schemes | 24,131 | \$790,608,482 |
| Transfers in from Australian Superannuation schemes | 242 | \$14,829,789 |

Changes relating to the Scheme

The following is a summary of material changes relating to the Scheme made during the year ended 31 March 2025.

Governing Document

There were no changes to the Trust Deed over the accounting period.

Terms of the offer of interests in the Scheme

There were no material changes to the terms of offer of interests in the scheme over the accounting period.

Statement of Investment Policy and Objectives

There were no material changes to the SIPO over the accounting period.

Related Party Transactions

The Manager has provided Related Party Certificates with respect to the following matters:

- Services offered to Scheme members by Generate Investment Holdings Limited, a related party of the Manager
- Transactions entered into between Local Government Funding Agency (LGFA) and Generate Investment Manager Limited (as Manager of the Schemes), whereby the Schemes acquired bonds issued by LGFA. LGFA and Generate Investment Management Limited may be considered related parties by virtue of having a common director.

The Manager submitted a Related Party Transaction certificate to the Supervisor for LGFA in July 2024.

The Manager has also notified its Supervisor that certain Directors and Senior Managers have acquired units in the Schemes, will acquire more units in the future, and may dispose of those units.

All related party transactions were on arms-length terms.

Other information for particular types of managed funds

Withdrawals

The table below sets out the withdrawals from the Scheme during the year.

| WITHDRAWAL SUMMARY | Number of Members |
|--|-------------------|
| First home | 3,192 |
| Retirement | 2,127 |
| Death | 148 |
| Transfer to other KiwiSaver schemes | 3,633 |
| Other payments | 48 |
| Significant financial hardship | 2,222 |
| Serious illness | 148 |
| Permanent emigration | 114 |
| Transfers to Australian superannuation schemes | 499 |
| Life Shortening Congenital Illness | 1 |

Investment Performance

The unit prices of each of the Funds for the year ended 31 March 2025 were:

| FUND | \$ Unit price on 31/03/24 | \$ Unit price on 31/03/25 |
|---------------------|---------------------------|---------------------------|
| Defensive Fund* | 1.0669 | 1.1391 |
| Conservative Fund | 1.0956 | 1.1604 |
| Moderate Fund | 1.7484 | 1.8396 |
| Balanced Fund | 1.1793 | 1.2374 |
| Growth Fund | 2.4682 | 2.5918 |
| Focused Growth Fund | 2.7021 | 2.8446 |

Past performance is not necessarily an indicator of future performance. No returns are guaranteed or assured by any person.

Returns and the current unit prices are available at generatekiwisaver.co.nz

Manager's Statement

Generate as the Manager of the Scheme confirms that for the year ended 31 March 2025:

All the benefits required to be paid from the Scheme in accordance with the terms of the Governing Document and the KiwiSaver scheme rules have been paid; and the market value of the Scheme property at the balance date equalled (or exceeded) the total value of benefits that would have been payable had all members of the Scheme ceased to be members at that date and, where necessary, had provision been made for the continued payment of all benefits being paid to members and other beneficiaries as at the balance date.

*The Defensive Fund was renamed the CashPlus Fund on 30 April 2025

Changes to persons involved in the Scheme

There were no changes to the manager, administration manager, investment manager, custodian, securities registrar, Supervisor or auditor of the scheme.

Changes to the directors of the manager:

1. Mark Weenink was appointed as a Director on 27 May 2024, and subsequently elected as Chair on 12 September 2024.
2. Peter Brook resigned as a Director and Chair on 12 September 2024.
3. Vaughan Magnusson was appointed as a Director on 12 September 2024.

Key personnel changes:

1. Debbie Bourne Head of Compliance is on long-term sick leave and was removed as a Senior Manager on 6 January 2025.

Changes to the Public Trust Board for the period 01 April 2024 - 31 March 2025:

1. Kirsty Mary Campbell and Graham Naylor completed their terms as board members on 15 July 2024.
2. Harley Edward Aish and Karen Rosemary Price were appointed to the board on 15 July 2024.
3. Anita Maria Killeen and Matthew Sky Harker were appointed to the board on 19 July 2024.
4. John Duncan ceased as a board member on 23 February 2025.
5. Ian Fitzgerald resigned as Chair on 31 March 2025 (still part of the Board as at 31 March 2025). As of 1 April Karen Price is the Acting Chair.

How to find further information

Further information about the Scheme is available on the Disclose Register at: companiesoffice.govt.nz/disclose

The information on the Disclose Register is provided in two sections, under 'Schemes' and 'Offers'.

1. The 'Schemes' section includes information such as the Governing Document (Trust Deed), the financial statements, annual report and the SIPO.
2. The 'Offers' section includes information such as the product disclosure statement, quarterly fund updates, historic fund returns and other material information.

This information is also available on our website generatekiwisaver.co.nz or you can request it via email at info@generatekiwisaver.co.nz or Freephone on 0800 855 322. This information is provided at no charge to you.

Contact details and complaints

If you have any questions or complaints about your investment please contact us:

Compliance Officer
Generate Investment Management Limited
Level 9, Jarden House
21 Queen Street
Auckland Central
Auckland 1010

PO Box 91609
Victoria Street West
Auckland 1142

Freephone: **0800 855 322**
Email: **info@generatekiwisaver.co.nz**
Website: **generatekiwisaver.co.nz**

You may also contact the Supervisor at:

Client Services Manager
Corporate Trustee Services
Public Trust
SAP Tower, Level 16
151 Queen Street
Auckland 1010

Private Bag 5902
Wellington 6140

Freephone: 0800 371 471

If we or the Supervisor are unable to resolve your complaint, you may contact our external dispute resolution scheme. We are members of Financial Services Complaints Limited (FSCL).

You can contact FSCL at:

Financial Services Complaints Limited
Level 4
101 Lambton Quay
Wellington 6011

PO Box 5967
Wellington 6140

Freephone: 0800 347 257
Email: complaints@fscl.org.nz

FSCL will not charge a fee to any complainant to investigate or resolve a complaint.

Full details of how to access the FSCL scheme can be obtained from its website fscl.org.nz.

You may contact the securities registrar at:

APEX Investment Administration Limited
Level 25, QBE Centre
125 Queen Street
Auckland 1010

Telephone: 09 309 8926

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GenerateKiwiSaver.co.nz